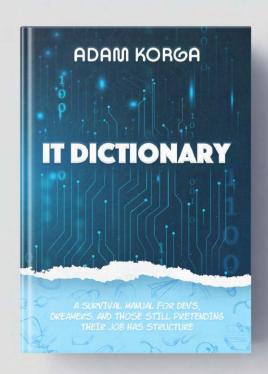
IT DICTIONARY by ADAM KORGA

A SURVIVAL MANUAL FOR DEVS, DREAMERS, AND THOSE STILL PRETENDING THEIR JOB HAS STRUCTURE

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IT DICTIONARY

by ADAM KORGA

ISBN: 978-3-00-083824-8 ISBN: 978-3-00-083825-5 ISBN: 978-3-00-083871-2 PUBLISHER: self-published

GENRE: Satirical Non-Fiction / Tech Humor

/ Business Satire

TARGET AUDIENCE: Software developers, tech workers, startup employees, anyone

who's survived corporate IT

FORMAT: Paperback, Hardcover, eBook

PAGE COUNT: ~ 300 WORD COUNT: 43252

TERMS "TRANSLATED": 1666 (because IT is

already hell, I just documented it) **PUBLICATION DATE:** September 2025

LANGUAGE: English

BOOK PITCH | SHORT

Decode the entire tech circus – from debugging trenches and absurd Agile rituals, through the slow death of Corpoland, to Startupistan's chaos and Al's confident hallucinations.

BOOK PITCH | MEDIUM

IT Dictionary is a satirical survival guide to the tech world, disguised as a glossary you didn't know you needed. Across five themed parts — each with its own style, from deadpan corporate memos to absurdist Agile manifestos — it "translates" industry jargon into painfully honest truths. Between the quick-hit entries are occasional essays and mock field notes that keep the pace from going stale.

Read it two ways: open at random for instant comic relief, or follow the section intros to uncover a bigger, evolving commentary on the industry's many contradictions. Either way, it's an unapologetically sharp, inside look at how IT really works — and why it often doesn't.

BOOK PITCH | LONG

IT Dictionary is not just another angry developer's rant.

It's a satirical survival guide to the modern tech landscape — part glossary, part therapy session, part cultural autopsy. Across five themed parts, each with its own satire motif (from deadpan corporate memos to absurdist Agile sermons), it "translates" industry jargon into painfully accurate truths. Between the quick-hit entries lie essays, mock field guides, and other format shifts designed to keep the reader engaged.

Beneath the sarcasm runs a deliberate structure: the book can be read in short bursts — flipping to any page for a quick laugh or wince of recognition — or sequentially, following the part and section introductions to trace an evolving meta-commentary on the absurdities, contradictions, and cargo cults of the industry.

Compiled by someone who has spent nearly two decades in IT — from developer to DevOps, Scrum Master, team lead, and consultant — the observations here come from first-hand scars: production fires, pager fatigue, bureaucratic rituals, and the quiet dignity of restarting pods at 3 AM while pretending everything is fine.

THE JOURNEY THROUGH THE IT CIRCUS

- **PART I: CORE IT SURVIVAL MODE ACTIVATED:** In the trenches of debugging and production firefighting, you'll master the art of polite sarcasm from documenting "Layer 8 issues" without triggering escalation to rebranding catastrophic failures as "learning opportunities."
- PART II: AGILE RITUALS AND OTHER CARGO CULTS: Stand-ups, sprints, and Jira ceremonies mimic productivity while the "gods of delivery remain silent." Here you'll witness velocity worship, the self-organizing illusion of scrum teams, and decode "Shit PMs Say" usually code for skipping estimation entirely.
- PART III: CORPOLAND WHERE IDEAS GO TO GET ALIGNED: Bureaucratic purgatory, where PowerPoint-driven development reigns, "Administrative Self-Preservation Protocols" redistribute accountability, and buzzwords are the only true corporate currency.
- PART IV: STARTUPISTAN CHAOS, HOODIE AND DEADLINE: A revolutionary republic where hype is oxygen, hustle culture thrives, interns are the infantry, and "MVP" means "Minimally Viable Panic."
- PART V: AI THE NEW KID IN TOWN: Hallucinations with confidence scores, problems with "machine-learned" solutions, and a hype cycle that outruns its own commits.

Brutally honest, darkly hilarious, and disturbingly relatable, IT Dictionary captures the strange, tragicomic ecosystem of IT — a place where ambition, chaos, and bureaucracy collide in an endless loop, and where surviving often means laughing in order not to scream.

AUTHOR'S BIO



SHORT AUTHOR BIO

Adam Korga is a battle-tested IT veteran with nearly two decades of experience, from coding and DevOps to team leadership and consulting. He has worked in startups that moved fast and broke things, and in enterprises that moved slow and broke people.

Today, he channels those scars into sharp, humorous writing that turns the absurdities of tech life into stories worth sharing.

More at www.adamkorga.com.

LONG AUTHOR BIO

Adam Korga is a battle-tested veteran of the IT world, with nearly two decades of experience spanning development, DevOps, Scrum Mastering, team leadership, and consulting.

He has worked in startups that moved fast and broke things, and in enterprises that moved slow and broke people. He has seen production fires at 3 AM, lived through YAML-based masochism, and survived corporate alignment meetings where ideas go to die.

Today, he channels those scars into writing—transforming years of hard-won experience into sharp, satirical commentary that resonates with anyone who's ever wondered if tech was designed as a cosmic joke.

While IT Dictionary is his debut book, it marks only the beginning: the voice behind the sarcasm has much more to say, in projects that will carry the same wit and humor into new, unexpected directions.

Adam Korga shares his thoughts with a growing audience on LinkedIn, and more about his work can be found at www.adamkorga.com.

PRESS-READY ELEMENTS



POTENTIAL HEADLINES

"FROM DEBUGGING TRENCHES TO AI HYPE: A BRUTALLY HONEST LOOK AT LIFE IN IT"

"FINALLY, SOMEONE SAID IT: THE BRUTALLY HONEST FIELD GUIDE TO SURVIVING CORPORATE TECH HELL"

"WHILE EVERYONE'S TALKING AT REVOLUTION, THIS BOOK REVEALS THE INDUSTRY'S HILARIOUS DYSFUNCTION"

"AN INSIDER'S GUIDE TO SURVIVING THE TECH WORLD: FROM AGILE RITUALS TO THE CHAOS OF STARTUPS AND THE HYPE OF AI."

"IT DICTIONARY TURNS 20 YEARS OF TECH TRAUMA INTO THE FUNNIEST SURVIVAL MANUAL YOU'LL EVER READ"

THE AUTHOR'S IDENTITY / WHY PUBLISH UNDER A PSEUDONYM

SAMPLE QUESTIONS

"Why did you choose to write under a pseudonym instead of your real name?"

"What's behind the decision to remain anonymous as an author?"

"Tell us about the choice to use 'Adam Korga' rather than your real identity."

RESPONSE PREVIEW

PRACTICAL NAMING CONSIDERATIONS: Polish origins • Real name pronunciation challenges learned during expat years • Some historical precedents (though the author is far from considering himself equal with these great people!):

- writer Joseph Conrad (Józef Teodor Konrad Korzeniowski)
 - businessman Jack Tramiel (Idek Trzmiel)
- scientist Marie Curie (Maria Skłodowska-Curie she never dropped maiden name, Western world did it for her :))

PROFESSIONAL SAFETY: I don't pull punches in my writing, and I didn't want to risk my professional image. My colleagues and close circle know who I am, but staying semi-anonymous prevents any future "career surprises."

THE ORIGIN OF IT DICTIONARY

SAMPLE QUESTIONS

"How did IT Dictionary come to be? What sparked the idea?"

"What's the origin story behind this book?"

"When did you first realize there was a book's worth of material here?"

RESPONSE PREVIEW

UNEXPECTED BEGINNING: Started as personal gift/joke for someone dating IT people • "Dictionary" to decode when tech workers were being sarcastic or condescending • Relationship ended, project continued

ORGANIC EVOLUTION: Kept adding entries out of habit • Noticed patterns emerging across different company types • Realized there was larger narrative about industry dysfunction hiding in the terminology

STRUCTURAL DISCOVERY: What began as random definitions became journey through tech career stages • From survival tactics to cultural commentary • Accidental anthropology of corporate tech culture

WHY HUMOR IS THE ONLY SANE COPING MECHANISM

SAMPLE QUESTIONS

"Why did you choose humor and satire as your approach rather than straight criticism?"

"What role does humor play in surviving the tech industry?"

"Is sarcasm just a defense mechanism, or something deeper?

RESPONSE PREVIEW

CULTURAL DNA: Polish tradition of subversive humor under difficult circumstances • Orange Alternative movement used absurdist comedy against oppression • Politically incorrect jokes as survival tool for "literally everything"

TECH CULTURE ALIGNMENT: IT professionals gravitate toward smart, sarcastic humor • Python named after Monty Python • "Spam" email terminology • Shared references create tribal identity

PERFECT INTERSECTION: Author fits both categories naturally • Humor as universal language for dysfunction • Sarcasm transforms frustration into community bonding

USING SATIRE TO HOLD A MIRROR TO TECH LIFE

SAMPLE QUESTIONS

"How do you balance humor with genuine insight?"

"Why use parody as a vehicle for serious observations?"

"How does satire help you communicate truths that might be harder to hear directly?"

RESPONSE PREVIEW

SATIRE AS DIPLOMATIC TRUTH-TELLING: Humor "softens the blow" while delivering uncomfortable realities • Winking to clever audience who recognize patterns • Parody holds up mirror without triggering defensive reactions

LITERARY TRADITION: Always valued seemingly absurd humor with hidden messages • Comedy as Trojan horse for serious commentary • Laughter disarms resistance to difficult truths

CREATIVE INSPIRATION: Office Space (1999) - absurd workplace situations revealing corporate dysfunction • The Mating Habits of the Earthbound Human (1999) - anthropological parody exposing human behavior patterns • Both use ridiculous setups to illuminate real issues

A JOURNEY THROUGH THE FIVE REALMS OF TECH LIFE

SAMPLE QUESTIONS

"How did you decide to structure the book around these five distinct 'realms'?"

"Why organize it as a journey rather than just a random collection of definitions?"

"What makes each section different from the others?"

RESPONSE PREVIEW

DISCOVERY OF THE FIVE REALMS: As the dictionary grew, I noticed that different corners of IT are absurd in very different ways—core operations, Agile rituals, corporate bureaucracy, startup chaos, and AI hype.

STRUCTURE EMERGED EARLY: By the time I was halfway through the Agile content, the framework for five "realms" had formed, letting the book become more than a random collection of jokes.

PARODY AS A LENS: Later, I added thematic motifs to each part—military survival, cult rituals, bureaucratic purgatory, revolutionary chaos, and the confident hallucinations of Al—to amplify the satire and clarify the bigger story behind the humor

THE AI HYPE CYCLE

SAMPLE QUESTIONS

"Why dedicate an entire section to Al when it's such a recent phenomenon?"

"What makes the AI hype different from previous tech bubbles?"

"Are you anti-Al, or is there something more specific you're critiquing?"

RESPONSE PREVIEW

BORN FROM A MEME: The section on AI was a natural addition, starting with a comic book at the beginning of the part. This comic was originally created from a popular meme to vent about a particularly "buzz heavy all hands".

HYPE BIGGER THAN ANYTHING BEFORE: Bigger than blockchain, web3, dotcom... combined. Al became the new messiah—every team wanted to "get along," even if it didn't fit the product or nobody understood it.

NUANCED POSITION: I'm not anti-Al; I use it daily. The joke is about blind faith and willful ignorance of how it works—fertile ground for legendary fuckups (a topic I'll explore in my next book).

THE BOOK'S BROADER MESSAGE

SAMPLE QUESTIONS

"What's the deeper message beyond just poking fun at tech culture?"

"Is this really a book about technology, or something more universal?"

"What should readers take away beyond the laughs?"

RESPONSE PREVIEW

HUMAN NATURE PATTERNS: We gravitate toward extremes as a species • Tech industry just amplifies universal tendencies • Each organizational approach has benefits and distinct failure modes

STRUCTURAL OPPOSITIONS: Part I/II contrast cynical blame vs. hyper-politeness; Parts III/IV show extreme ends of rigid bureaucracy vs. chaotic startup energy. Both ends of the spectrum have strengths, but each carries its own unique way to blow things up spectacularly.

PERSONAL PHILOSOPHY: The author "smuggles" this personal philosophy into the book: any form of extremism will end badly. The solution is to focus on understanding the "real mechanism" and looking at things from the opposite perspective, an approach he will explore further in future projects.

WHAT COMES NEXT AFTER IT DICTIONARY

SAMPLE QUESTIONS

"Are you planning a sequel or follow-up to IT Dictionary?"
"What's next for Adam Korga as an author?"

"Where do you see your writing going from here?"

RESPONSE PREVIEW

SEE SECTION "BEYOND IT DICTIONARY THE BIGGER PICTURE"

MEDIA ANGLES & STORY HOOKS

"IT DICTIONARY TURNS 20 YEARS OF TECH TRAUMA INTO THE FUNNIEST SURVIVAL MANUAL YOU'LL EVER READ"

ANGLE:

This headline focuses on the author's extensive experience and the book's core identity as a survival guide. It's a great choice for publications that want to highlight the cathartic and humorous side of the book.

"FROM AGILE RITUALS TO STARTUP CHAOS: THE BOOK THAT PERFECTLY CAPTURES MODERN TECH LIFE"

ANGLE:

This is a broad, yet specific headline that positions the book as a comprehensive overview of the modern tech world's absurdities. It works well for general tech publications or blogs.

"THE DICTIONARY EVERY STARTUP EMPLOYEE NEEDS TO SURVIVE THE HYPE CYCLE"

ANGLE:

This headline is highly targeted towards the startup community. It's practical, direct, and speaks to the frustrations and anxieties of people working in that fast-paced environment.

MEDIA ANGLES & STORY HOOKS | 2

"POLISH AUTHOR MAPS THE 'FIVE CIRCLES OF TECH HELL' IN SATIRICAL SURVIVAL GUIDE"

ANGLE:

This headline adds an intriguing personal detail about the author's origin and uses a powerful, memorable metaphor ("Five Circles of Tech Hell") to describe the book's structure. It's a fantastic hook for a more in-depth feature story.

"FROM DATING GIFT TO PUBLISHED BOOK: HOW A JOKE DICTIONARY BECAME A TECH INDUSTRY MIRROR"

ANGLE:

Angle: This angle focuses on the book's unique origin story, making for a human-interest piece. It's a more personal and less technical approach that could appeal to a wider range of media outlets.

"BEYOND THE JARGON: POLISH AUTHOR AIMS TO CUT THROUGH THE BULLSHIT AND EXPLAIN THE WORLD, ONE BOOK AT A TIME"

ANGLE:

This headline is highly targeted towards the startup community. It's practical, direct, and speaks to the frustrations and anxieties of people working in that fast-paced environment.

MEDIA ANGLES & STORY HOOKS | 3

"FROM TECH SATIRE TO DEMYSTIFYING THE WORLD: THE AUTHOR ON A MISSION TO BREAK JARGON AND EXPLAIN LIFE'S COMPLEX SYSTEMS"

ANGLE:

Similar to the previous one, this headline highlights the author's broader mission. It frames the author as an authority on breaking down complex topics and fighting against "pompous jargon," a message that has universal appeal.

- THE BIGGER PICTURE

IT Dictionary is only the first chapter in a bigger journey. The voice behind it isn't here just to rant about Jira tickets — it's about breaking through academic-sounding terminology that often feels designed to intimidate rather than enlighten, and proving that even the toughest ideas can be explained without stripping away their meaning.

AUTHOR'S MOTTO (BLUNT, BUT ACCURATE)

"SOME PEOPLE NEED TO TAKE A SHIT IN THE MORNING, OTHERS FEEL THE NEED TO PERFORM AN ACT OF DEFECATION. MY GOAL IS TO CUT THROUGH THAT POMPOUS JARGON SO PEOPLE CAN SIMPLY UNDERSTAND EACH OTHER."

THE BIGGER PLAN

EXPANDING BEYOND IT

The next works will keep the wit but take aim at bigger themes: how failures happen, why human decision-making goes off track, and what lessons we can draw.

ONE VOICE, MANY DIRECTIONS

Whether it's tech satire, the anatomy of legendary failures, or even children's stories, the same voice carries through: sharp, honest, and respectful of the reader's intelligence.

BALANCING HUMOR AND DEPTH.

Some projects lean fully into satire; others strip back the jokes when the subject calls for respect. Either way, the mission stays the same: explain complex things without drowning them in buzzwords.

ACROSS AUDIENCES, ONE DNA.

From tech insiders and engineers to curious readers far outside the field — and even families looking for stories for their kids — each group will encounter a version of the same blunt but empathetic perspective. Future books will share the same foundation: clarity, wit, and a bullshit detector that actually works.

PROJECTS IN THE PIPELINE

FUCKUP ALMANAC

dissecting spectacular failures across IT, engineering, and business, equal parts hilarious and educational.

ANATOMY OF FAILURE

(WORKING TITLE)

evolved from a trivia collection into a thematic exploration of human cognitive errors, survivorship bias, and unintended side effects.

STONEVILLE STORIES

children's tales set in a prehistoric village, delivering funny and intriguing narratives that respect the intelligence of even the youngest readers (with subtle jokes for adults hidden between the lines).

Together, these projects build toward a consistent author brand: a sharp-tongued realist who can destroy corporate nonsense one day, explain engineering disasters the next, and still craft stories for kids that entertain without dumbing things down.

IT DICTIONARY-CONTENTS PREVIEW

PULL QUOTES

"IN IT, 'TEMPORARY FIX' IS JUST A EUPHEMISM FOR 'PRODUCTION FOR THE NEXT THREE YEARS.""

"OWNERSHIP IN TECH ISN'T ASSIGNED—IT'S ACCIDENTALLY DISCOVERED AFTER YOU MERGE A HOTFIX."

"A SPRINT WITHOUT SCOPE CREEP IS LIKE A UNICORN—YOU'VE HEARD OF IT, BUT YOU'LL NEVER SEE ONE."

"AI DOESN'T HALLUCINATE; IT JUST CONFIDENTLY EXPLAINS THINGS IT DOESN'T UNDERSTAND—LIKE YOUR BOSS IN A STRATEGY MEETING."

"WE DON'T BUILD SYSTEMS—WE PERFORM THEM"

"YOUR STONE AGE BRAIN JUST CLASHED WITH OUR SPACE AGE SOFTWARE."

"EVERY DEVOPS MANTRA ENDS THE SAME WAY: '...AND MAY
GOD HAVE MERCY ON OUR STATE FILE.""

"EVERY BUG IS JUST A PREMIUM FEATURE WAITING FOR A CONVINCING POWERPOINT."

"WE DON'T BURN MONEY. WE RELEASE IT INTO THE UNIVERSE."

"WE'RE NOT DEPLOYING—WE'RE STRESS-TESTING PRODUCTION."



KEY EXCERPTS

IT Dictionary is structured into five major parts, each exploring a different realm of tech life through humorous translation tables. Most sections follow the core pattern of short intros plus tables that decode IT lingo, while occasional side sections break the rhythm with mini-essays, narrative snippets, or mock field manuals.

THE SIX EXCERPTS BELOW ILLUSTRATE THIS MIX OF TABULAR HUMOR AND NARRATIVE INTERLUDES THAT DEFINE THE BOOK'S SATIRICAL VOICE.

PART I: CORE IT — SURVIVAL MODE ACTIVATED

This section from Part I: Core IT is a perfect example of the book's core premise: translating the unvarnished truth of the IT world into palatable, corporate-friendly language

HOW TO SAY THE USER IS AN IDIOT (POLITELY)

FIELD MANUAL: DIPLOMATIC TERMINOLOGY FOR HOSTILE USER

In the field, you'll face the most dangerous threat to any system: the end user. This tactical guide provides essential communication protocols for describing user-induced disasters without triggering incident escalation. These battle-tested phrases allow you to document the threat while maintaining plausible deniability.

TERM/PHRASE	WHAT IT SOUNDS LIKE	WHAT IT ACTUALLY MEANS
Layer 8 issue	A fictional "extra" OSI layer	The problem isn't technical—it's you.
PEBKAC	Problem Exists Between Keyboard And Chair	Timeless way to call someone clueless
Code 18/80	Distance from screen in inches/cm	The user is exactly the distance to the problem
User-induced exception	Unexpected system behavior	You broke basic logic through sheer incompetence

PART II: AGILE RITUALS AND OTHER CARGO CULTS

This excerpt from Part II: Agile Rituals and Other Cargo Cults demonstrates the book's ability to mock corporate processes and titles with a humorous, almost religious framing.

THE SCRUM MASTER'S SACRED SCROLLS

KEEPER OF CEREMONIES. HIGH PRIEST OF "ALIGNMENT"

Behold the anointed guardian of process, wielding sticky notes like sacred relics and conducting Miro séances with divine authority. They recite the Agile Manifesto in ancient tongues and perform daily standups with ritualistic precision. Though they cannot heal a broken pipeline or banish the cursed printer demons, they possess the mystical power to manifest retrospectives from the void and absolve your sins of story point inflation.

TERM/PHRASE	WHAT IT SOUNDS LIKE	WHAT IT ACTUALLY MEANS
We're doing Agile	A flexible, iterative approach	We have daily panic meetings and call it a methodology.
Facilitating ceremonies	Ensuring smooth team rituals	Saying "let's do a round-robin" until everyone turns off their camera
Servant leadership	Empowering the team through guidance	Booking meetings and politely begging people to update Jira.
Empirical process control	Data-driven decision making	Making up metrics that prove Agile is working regardless of reality.

PART III: CORPOLAND - WHERE IDEAS GO TO GET ALIGNED

This excerpt from Part III: Corpoland is a core example of the book's focus on deconstructing corporate language.

BUZZWORDS ARE EVERYWHERE

ARTICLE 27: ON THE PROTECTION AND PROLIFERATION OF STRATEGIC VOCABULARY

By constitutional mandate, all citizens shall utilize Approved Strategic Vocabulary, which shall serve as legal tender in all business transactions. To ensure the uninterrupted appearance of innovation, all meetings shall include no fewer than three (3) buzzwords per hour, and slide decks shall feature at least one (1) paradigm shift. These phrases transform hollow concepts into currency, and failure to comply shall result in immediate escalation to the Department of Narrative Alignment.

TERM/PHRASE	WHAT IT SOUNDS LIKE	WHAT IT ACTUALLY MEANS
Synergy	Collaboration benefits	We merged two dysfunctional teams
Scalable	Can handle growth	We hope it won't explode when 12 people log in at once.
Serverless	Function-as-a-service infra	There are still servers. We just don't know where they are, how they work, or why the bill is so high.
Gamification	Using game mechanics for engagement	Added a badge. Called it innovation.

PART IV: STARTUPISTAN - CHAOS, HOODIE AND DEADLINE

This section from Part IV: Startupistan perfectly captures the chaotic and often delusional world of a startup, where the founder's word is law and reality is optional.

FOUNDER LOGIC 101

POWERED BY CAFFEINE, EGO, AND A 2X2 MATRIX THAT PROVES THEY'RE RIGHT.

Welcome to the ruling doctrine of Startupistan, where the Founder's word is both supreme law and fluid reality. In this revolutionary republic, timelines are ceremonial, metrics serve as state propaganda, and inconvenient data is condemned as counter-revolutionary sabotage. Contradictory decrees are not mistakes — they are sacred tests of loyalty. Every pivot is a strategic masterstroke, every failure a bold learning experiment.

THE TWO FUNDAMENTAL LAWS

1. THE FOUNDER IS ALWAYS RIGHT I 2. IF THEY'RE NOT — SEE POINT 1

TERM/PHRASE	WHAT IT SOUNDS LIKE	WHAT IT ACTUALLY MEANS
Stealth Mode	We're working under the radar	We have no customers, no product, and possibly no idea
Beta Launch	Early access for select users	It's broken, but we're calling it 'co-creation with our community'
Strategic Partnership	Game-changing collaboration	Someone replied "let's keep in touch" on LinkedIn
Time to Market	We're moving fast	We skipped QA, design, and maybe legal — good luck

PART V: AI - THE NEW KID IN TOWN

This excerpt from Part V: AI – The New Kid in Town captures the book's absurdist humor in the face of modern tech trends, personifying AI and mocking the new-age approach to coding and debugging.

VIBE CODING - DEBUGGING WITH CRYSTALS AND HOPE

BECAUSE PEOPLE WHO ACTUALLY KNOW HOW TO CODE ARE TOO EXPENSIVE.

The charismatic AI kid has introduced an enlightened new philosophy to the world, one that transcends mere logic. He speaks not of programming, but of "communing with the machine spirit". In this practice, you don't write instructions; you negotiate with probability. You don't run tests; you meditate on the code's vibrational frequency until the bugs reveal their trauma. Syntax is optional. Logic is fluid. Debugging is a shamanic journey involving crystals, hope, and an intuitive sense that the error message just feels friendlier this time.

TERM/PHRASE	WHAT IT SOUNDS LIKE	WHAT IT ACTUALLY MEANS
Vibe-Driven Debugging	Diagnosing issues by feel and intuition	You're literally just guessing
Empathetic Error Handling	Energy-conscious identifier selection	Variables named after crystals because amethyst_counter feels more stable
Feng Shui File Structure	Harmonious directory organization	Moving files around until the project folder energy flows better
Chakra-Aligned Databases	Spiritually optimized data storage	Seven different schemas because each table has its own aura

CLOSING MANTRA: "The compiler doesn't understand you — but Mercury is in retrograde, so it's not your fault."

THE FOUR STAGES OF LEGAL REVIEW GRIEF

This excerpt, from the bonus section of Part III: Corpoland, highlights the non-tabular, narrative format used in some parts of the book, capturing a relatable and cynical process with a touch of dark humor.

ALSO KNOWN AS: "WHY YOUR FEATURE IS LATE"

- **1. DENIAL** "It's just a small feature Legal doesn't need to see this, right?" —> You deploy a form with a text field labeled "Name / Social Security Number / Whatever".
- **2. PANIC** "Wait, are we storing PII? In the US and Europe? Shit." —> Slack thread hits 90 messages. Someone finds a draft DPA from 2019.
- **3. NEGOTIATION** "What if we just hash the email? Okay fine, hash and salt. And encrypt. And wrap in legal blessings." —> Four meetings over a two-week period.
- **4. ACCEPTANCE** "Okay, we'll just push this to Q3."—> The feature is silently sunsetted a month later.